

### **MONDAY, JULY 24, 2017**

MONDAT, J	ULY 24, 2017	
8:00 AM	AMERICAS REGATTA CUP NETWORKING EVENT	
	(Shuttle Service begins at 7:15AM)	
	Boat Sponsors include:	
	Keiretsu Capital	
	Phyllom BioProducts Corporation	
	HCN, The Hotel Communication Network	
8:00 AM		
<i>-12:00</i>	Exhibit Set-Up	
PM		
8:00 AM		
U.UU AIII	Registration	
	Registration	
9:00 AM		
9:00 AM	Exhibit Hall Open	
	Exhibit Hall Open	
9:00 AM		
9:00 AM	Hospitality Lounge Open	
	Hospitality Lounge Open	
	Sponsored by:	
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10:00 AM	Ou an Washahan	
	Open Workshop	
	Marketing Technology's Pole in Crewing AUM	
	Marketing Technology's Role in Growing AUM	
	Speaker	
	Graig Norden, President, Freewheel Marketing	
	Graig Norden, President, Freewheer Marketing	
11,00 444		
11:00 AM	Open Workshop and Prunch	
	Open Workshop and Brunch	
	In conjunction with Family Office Networks	
	Keynote Speaker	
	Alfred E. Slanetz, Ph.D., President & CEO, Geneius Biotechnology, Inc.	
	Airied L. Sidnetz, Fil.D., Flesident & CLO, General Diotechnology, 111C.	

12:15 PM	Chairman Opening Remarks		
	Presented by:		
	Michael Pompian, Founder and CIO, Sunpointe Investments (MFO)		
12:25 PM	Size Matters – Small is Beautiful: The Impact of Portfolio Diversification and Selection on Risk		
	and Return in Private Equity		
	Thomas Frei, Senior Partner, Akina Ltd.		
12:45 PM	The Dangers of Rising Interest Rates: Protecting Yourself in the Equity Markets		
	Chad Naviley CEO and CIO Naviley 9 Company Investments 11 C		
	Chad Naylor, CEO and CIO, Naylor & Company Investments, LLC		
1:05 PM	TPA Altogric Investments		
1:03 PM	TBA, Altegris Investments		
1:25 PM	TBA, Torray LLC		
	1274 13114 223		
1:45 PM	A Global Macroeconomic Outlook and Forecast: State of The Economy		
	Moderator:		
	S. Michael Sury, Chairman, INDORUS Holding LLP (SFO)		
	Panelists:		
	Norm Champ, Partner, Kirkland & Ellis LLP, Former Director, SEC Division of Investment		
	Management Mustada Saiyid, Senior Financial Sector Expert, IMF		
	Axel Merk, President & CIO, Merk Investments		
	Robert Borden, Managing Partner and CIO, Delegate Advisors (MFO)		
	Alexander Kazan, Managing Director, Emerging Markets Strategy & Comparative Analytics, Eurasia		
	Group		
2:45 PM	Keynote Presentation		
	John Butladna Chief Investment Officer Coferral Vice		
	John Rutledge, Chief Investment Officer, Safanad Inc.		
3:25 PM	Networking Refreshment Break		
3.23 FI4	Sponsored by:		
	Torray LLC		
	13114, 223		

SPLIT TRACKS	Track A — Brenton Hall	Track B - Rose Island Hall
3:45 PM	<ul> <li>Non-Correlated Alternative Fund Strategies</li> <li>Is there a new look to alternative assets that are non-correlated or is the party over?</li> <li>What are the assets that investors should consider?</li> <li>Moderator:         <ul> <li>Aviva Pinto, Director, Bronfman E.L.</li> <li>Rothschild (MFO)</li> </ul> </li> <li>Panelists:         <ul> <li>Scott Smith, President, Aquarius Equipment Finance, Inc</li> <li>John Hartzell, Managing Partner, Actinver Capital Management (ACM)</li> <li>Greg Branch, CIO, SCIO Capital</li> <li>TBA, RJ Oasis</li> </ul> </li> </ul>	Opportunities in Private Credit and Fixed Income  Moderator: Josh Roach, Managing Director, Lloyd Capital Partners (SFO)  Panelists: Aaron Peck, Managing Director and CIO, Monroe Capital Corporation Andrew Curtis, Managing Director, Z Capital Group, L.L.C. Bruce Roberts, Founder, CEO, Carolina Financial Securities, LLC TBA, Tortoise Credit Strategies
4:45 PM	<ul> <li>The Modern Day Family Office: How To Properly Structure &amp; Select Resources That Fit Your Family's Needs         <ul> <li>What are the key considerations for families or individuals establishing a family office?</li> <li>What are key planning mechanisms that a family office should consider before they set up a family office?</li> <li>Why does a family need a strategy? How do you formulate one? What components and considerations must go into your planning process?</li> <li>Setting your family wealth strategy. Setting your family business strategy. Planning for the investible: Estate Tax Considerations</li> <li>During this panel, leading family office advisors will share best practices on the legal, financial, compliance, estate planning, tax, family governance, investments and wealth transfer considerations that need to be assessed when establishing a de novo family office</li> </ul> </li> <li>Moderator:  Kirby Rosplock, Founder, Tamarind Partners Inc.</li> <li>Panelists:  Joseph Ehrlich, Executive Vice President, Owens Group  Carol Pepper, CEO &amp; Founder, Pepper</li> </ul>	Traditional Real Estate Investing: Building, Balancing and Tweaking Your Portfolio  What type of assets are you considering to invest into right now?  What are your target returns?  How do you view the market going into this year compared to last year?  What markets are you looking to invest into?  Do you see any "waves" on the horizon and if so how do you plan on handling that?  What type of capital are you looking for right now? RePe / family offices / institutions/ all the above?  What are some of the challenges that you have faced over the last year and how have you handled that?  Moderator:  DJ Van Keuren, VP of Family Office Capital, Hayman Family Office (SFO)  Panelists:  Christina Podoll, VP Of Investor Relations, SARA Investment Real Estate

	International (MFO) Carolyn Greenspon, Family Business	
	Consultant, Relative Solutions LLC	
	Liesel Pritzker Simmons, Co-Founder and Principal, Blue Haven Initiative (SFO)	
5:45 PM	Breaking Down What's Happening with Hedge Funds and Where Should We Be Looking?	Opportunities, Trends and Challenges for Investing in Real Estate in Private Equity
	Moderator:	Moderator:
	Howard Cooper, CEO, Cooper Family Office (SFO)	Brian DeLucia, Managing Partner, Arrivato LLC (SFO)
		Panelists:
	Panelists:	Chris Moench, CEO, Directed Capital
	Amy Hirsch, CEO & CIO, Paradigm Consulting Services, LLC., Chief Operating Officer & Co- CIO, RD Legal Capital, LLC	Tamara Laville, CEO, Alchemy Global Advisors
	Joseph A. Meyer, Jr., President/Chief Investment Officer, Statim Holdings, Inc. (SFO)	
6:30 PM – 7:30 PM	Networking Cocktail Reception	
	Join us and unwind with fellow industry pro	fessionals for refreshments & hors d'oeuvres.
	Sponsored by:	
	Akina Ltd	

### **TUESDAY, JULY 25, 2017**

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7:00 AM - 8:30 AM	Continental Breakfast Sponsored by: Altegris Investments
7:00 AM- 7:00 PM	Registration & Exhibit Hall Open
7:00 AM- 6:30 PM	Hospitality Lounge Open Sponsored by:
GENERAL SESSION	Brenton Hall - General Session Room
7:30 AM – 8:30 AM	

This private, closed-door session is designed exclusively for foundations, family offices, multi-family offices, non-discretionary consultants and accredited high-net worth individuals. Opal is committed to enhancing experiences and interaction for Families and Family Offices and is consequently dedicating an extended session to them. **TOPIC: Family Office Issue Processing** Peer-to-peer conversation on key issues for participants, which will depend on interest, and may include: Participants are expected to share experiences, thoughts, concerns, challenges, and solutions in a private peer exchange setting. The session will be a facilitated, interactive, dynamic conversation among the participants. No Managers or Service Providers will be allowed in the session, no exceptions. Facilitator: Amy Brodsky, Founding Partner, Sky Partners LLC **Stacey Alcorn, CEO, Laer Realty Partners** 8:30 AM **OPENING REMARKS - BRENTON HALL - GENERAL SESSION ROOM SPLIT TRACKS** Track B - Rose Island Track A - Brenton Hall **Private Equity and Venture Capital Insurance Dedicated Funds: How Families** 8:40 AM invest in Hedge Funds and other asset classes tax efficiently. Moderator: • What is an Insurance Dedicated Fund (IDF)? Mark Renz, Chief Investment Officer, Socius Family • State of the Market? Global and Strategic Office (MFO) Developments in the Space • Estate Planning Implications of these structures and other practical applications Panelists: • PPLI/PPVA Frequently Asked Questions John Chadwick, Founder & Partner, Claritas • What investment strategies make sense in an Capital IDF? Ceasar N. Anquillare, Chairman & CEO, How do I get started? **Winchester Capital** Michael Falk, Managing Partner, Comvest Moderator: **Partners** Abby Flamholz, Managing Partner, Worth **TBA, VCFA Group Venture Partners** Panelists: Matthew D. Saldarelli, Forester Capital, L.L.C. **TBA, Aon Risk Solutions Investing in the Cannabis Industry** Investing in Innovative Technology: 9:40 AM Private vs. Public? **Investment that Change the Future** • Disruption -- Technical and Medical Ancillary non-regulated businesses vs. Regulated "touching the plant" business advancements how to find them -• Attracting Investments from the Family Office investments?

	<ul> <li>Importance for cannabis to be part of your investment portfolio</li> <li>What are additional diligence items and risks important for investing in this business category?</li> <li>Should i invest in a fund or into specific companies as a direct investment?</li> <li>What are the ranges of opportunities both domestically and internationally?</li> <li>Moderator:</li> <li>Sasha Bernier, Senior VP/ Investment Committee, Cheltenham Investments (SFO)</li> <li>Panelists:</li> <li>Gretchen Gailey, VP Communications &amp; Govt Affairs, New Frontier Data</li> <li>Bill Brothers, President, AFS</li> <li>Steve Koskie, Partner, Handpicked Capital</li> <li>Steve Schuman, Founder &amp; Managing</li> <li>Director, Halley Venture Partners</li> </ul>	Community – How to find and build this relationship  How much interaction do you expect from your investor Describe some positive and negative experiences?  Connecting Family Office and Institutional investors to unprecedented access to early stage Technology and Medical investment opportunities – Pluses and Minuses for the family office  Returns—How does the Family Office best capitalize on these investments—Exit vs. IPO  Moderator:  Nathan McDonald, Managing Partner and CEO, Keiretsu Capital  Panelists:  John Libs, CEO, Phyllom BioProducts  Corporation  Kevin Bidner, CEO, HCN, The Hotel  Communication Network  Thomas Chiarella, CEOTBA, Transform, Inc.  TBA
10:40 AM		
GENERAL SESSION	Spons Advocate Capita	efreshment Break sored by: al Management LLC eneral Session Room
11:00 AM	Scott Peng, PhD., Founder and CEO, Advocate Capital Management LLC	
11:20 AM	Permanent CapitalA New Old Thing You Don't Know Enough About	
	-	eakers:
	•	er, Pepper Hamilton LLP
	Stephanie L. Pindyck-Costantin, Partner, Pepper Hamilton LLP	
11:40 AM	Tate Haymond, Senior Vice President, Business Development, eVestment	
12:00 PM	Family Legacy Building	
	Keynote Presentation	
	Justin Rockefeller, Global director of Family O	ffices and Foundations, Addepar, Co-Founder and

		nd Member of the Investment and Audit Committee, Brothers Fund
12:30 PM	Family Office CIOs and Pension Funds are determined to lower fees paid to GPs. Some of these methods include: increasing direct co-investment, seeding GPs (in exchange for lower fees), pressing for performance hurdles and lower fees. In addition, team-constrained CIOs need the expertise, diligence, relationship capital and deal flow from their GPs. Our panel of CIOs will explore how the LP/GP relationship will evolve over the next decade.	
	Moderator: Brian Smiga, Partner, Alpha Venture Partners / Panelists: Gordon "Grant" Curtis, Director of Investments Brandon Rath, Chief Investment Officer, Calam Stephen Lack, President/ Chief Investment Officer	, CI Investments (SFO) ar (SFO)
1:30 PM	Networking Luncheon	
GENERAL SESSION	Brenton Hall - General Session Room	
2:45 PM	KEYNOTE PRESENTATION  Charles A. Lowenhaupt, Chairman, Lowenhaupt Global Advisors Family Office (SFO)	
SPLIT TRACKS	Track A — Brenton Hall	Track B — Rose Island Hall
3:15 PM	<ul> <li>Offices Invest in them?</li> <li>How has the CLO market performed?</li> <li>Role of volatility in CLOs</li> <li>CLO Volume</li> <li>International versus Domestic CLO markets</li> <li>How to select a CLO Manager</li> </ul>	Impact Investing 2.0: Investing with Value and Purpose  Moderator:  Jennifer Kenning, CEO & Co-Founder, Align Impact  Panelists:
	Moderator: Art Cooper, COO, Cooper Family Office (SFO)	Ben Bingham, CEO, 3Sisters Sustainable Management LLC  Bishaud C. Sasa Chairman Ovision FTD. Inc.
	Panelists: Levoyd Robinson, CFA, Managing Principal, Chicago Fundamental Investment Partners, LLC	Richard G. Sass, Chairman, Origins FTD, Inc. Steven Cowan, Managing Director, 57 Stars LLC
	Neil Desai, Portfolio Manager, Structured Products, Highland Capital Management	

	Keith Ashton, Portfolio Manager- Partner, Ares Management, LLC	
4:00 PM	Investing in the Evolving Real Asset & Energy Market:  Moderator: Abigail Laufer, CEO, Ferguson Family Office (SFO)  Panelists: Eric Kaufman, Managing Partner & Portfolio Manager, VE Capital Management, LLC Jeremy Held, CFA, Director of Research & Investment Strategy, ALPS Portfolio Solutions Randy Kenworthy, Managing Partner, Coachman Energy Matthew P. Iak, Executive Vice President, US Energy Development Corporation	<ul> <li>Philanthropy and It's Role in the Family Office</li> <li>Many family offices have great expertise in the investment side; do you find a different set of challenges dealing with philanthropy matters than with investment matters?</li> <li>How do you address competing philanthropy priorities within families? If there is still a founder, does the founder have more "votes" than other family members?</li> <li>What are some successful models of how you have addressed these competing values? Is there is difference in families with only 1or 2 generations and those with 3 or more?</li> <li>Are you asked to develop philanthropy acculturation for younger family members into the family philanthropy? At what ages?</li> <li>When do you bring in or refer out to a "philanthropy expert"? Does someone on your team have training in the giving part of philanthropy?</li> <li>What are the major changes you are seeing among your clients in their philanthropy styles and approaches?</li> <li>Moderator:  Richard Marker, Co-Principal/Founder, Wise Philanthropy and UPenn Center for High Impact Philanthropy</li> <li>Panelists:  Ellen Israelson, VP of Philanthropic Services &amp; CMO, Jewish Communal Fund</li> <li>Tami Kesselman, Founder &amp; CEO, TBL Alpha Advisory</li> </ul>
4:45 PM	What's The Buzz About The Future of Blockchain / Distributed Ledgers For Family Offices	Breaking Down ESG Strategies and SRI (Social Responsible Investments) Strategies
	Fundamentals of block chain ledger	Moderator:
	<ul><li>technology</li><li>Opportunities for secure transactions for UHNW/HNW and their advisors</li></ul>	Ricky Novak, General Counsel; Real Estate & Tax Advisor, The Strategic Group of Companies
	<ul> <li>Understanding digital currency fluctuations/investment opportunities and</li> </ul>	Panelists:
	types of products	Molly Betournay, Director, ESG and Impact Investing, Pathstone Federal Street (MFO)
	<ul> <li>How UHNW/HNW can most benefit from blockchain adoption</li> </ul>	David Shantz, Director, Advisor Relations, Calvert Social Investment Foundation
	Moderator:	Ira Perlmuter, Managing Director, T5 Equity
	April Rudin, Founder, The Rudin Group	Partners LLC(SFO)
	Panelists:	

Ramsey El-Fakir, CIO and Senior Managing Director, Fi-Tek LLC and Rockit Solutions, LLC Vanessa Grellet, Executive Director, Enterprise and Social Impact, ConsenSys Pramod Achanta, Partner — Financial Marekts and Blockchain, IBM Global Business Services

### 5:30 PM

# Cyber Fraud and Security: What Risks Does your family office face in today's world?

With cyber security dominating the headlines, how must families and advisors prepare for the unanticipated and often unimaginable? Using "ripped from the headlines" stories, we will examine

- The evolving nature of cyber threats how stolen data is used (and resold), trends in new "scams" and why the old ones still work too well
- What Security Protocols need to be in place to mitigate risk
- How to prepare for all contingencies inadvertent breaches, external attacks,
  terrorism and the increasing risk from "within"
  your trusted circle of advisors.
- The Role Cyber security should play in an RFP process and how to identify the weak links
- What to do when you are (inevitably) the victim of a data breach? (It will happen, just a question of when!)
- How to develop disaster recovery plans, from basic data hacks to EMPs and hybrid warfare

### Moderator:

Skip Coomber, III, President, Coomber Family Estates (SFO) / Dragon Trust Family Office (SFO)

### Panelists:

Dr. Peter Pry, Executive Director, EMP Task Force on National and Homeland Security Jonathan Conrad, Chairman, CEO & Founder, AdmieMobile, LLC

# A Conversation on The Shift to Direct Investing & Family Office Consortiums

### Moderator:

Chuck Stetson, CEO, Stetson Family Office (SFO)

### Panelists:

David Robb, Managing Director, Frontier Group (SFO)

David Verrill, Founder/Managing Director, Hub Angels Investment Group, LLC

Brandon Laughren, Chief Investment Officer, The Laughren Group (SFO)

**TBA, CohnReznick LLP** 

### 6:15 PM - 9:15 PM

### **SUMMER SOCIAL BASH RECEPTION**

Join us and unwind with fellow industry professionals for Live Music, Great Food, & Refreshments during our networking party.

(Registered Guests ONLY)

### **Featuring Live Music:**

Global Impact Award Presented to:
Alfred E. Slanetz, Ph.D., President & CEO, Geneius Biotechnology, Inc.

### **Sponsors include:**

# eVestment Keiretsu Capital Pepper Hamilton LLP RBC Global Asset Management Naylor & Company Investments, LLC

### WEDNESDAY, JULY 26, 2017

WEDNESDA	Y, JULY 26, 2017		
7:30 AM	Continental Breakfast		
	Sponsored by:		
	Captive Alternatives, LLC		
8:00 AM			
<i>– 2:00</i>	Registration & Exhibit Hall Open		
PM			
8:00 AM			
<i>– 2:00</i>	Hospitality Lounge Open		
PM	Sponsored by:		
8:00 AM			
	Welcome Remarks		
8:15 AM			
	Most families and institutions focus on the financial risk of the financial capital. Yet the most valuable asset		
	class, The human capital is overlooked. How to identify the behavioral risk in the human capital, how to manage this risk to ensure the transition of wealth is executed with the proper governance structures in		
	place.		
	Moderator:		
	Francesco Lombardo, Managing Director, Veritage Family Office Limited (MFO)		
	Transcood Lonious and Transcoon, Contago Family Contago Family		
	Panelists:		
	Michael Pompian, Founder and CIO, Sunpointe Investments (MFO)		
	Stephen Hecht, Co-Founder & Chief Executive Peacemaker, Million Peacemakers		
	Vincent Valeri, Family Business Advisor, Vedaera (SFO)		
9:00 AM			
	The Private Insurance Company – Next Generation Risk Management		
	Mark Sims, VP Business Development, Captive Alternatives, LLC		
9:20 AM			
	TBA, RBC Global Asset Management		
9:40 AM			
	Dr. Cynthia Bamdad, CEO, Minerva Biotechnologies		

## 10:00 AM **Engaging the Next Gen to be Stewards of the Family Legacy** Moderator: Natasha Pearl, CEO and Founder, Aston Pearl Panelists: Ryan Laughren, Junior Managing Partner, The Laughren Group (SFO) Mitzi Perdue, Chair, Education Committee, Perdue Farms (SFO) Vincent Valeri, Family Business Advisor, Vedaera (SFO) 10:45 AM **New Trends in Private Wealth Strategies** Moderator: Deepak Lalwani OBE, Chairman, Lalcap Ltd. (UK) Rhona Vogel, CEO & Founder, Vogel Consulting (MFO) Rosemary Sagar, CIO, Kingdon Foundation Lawrence Mondschein, Principal, CRAF Management (SFO) Phillip Vitale, Chief Investment Officer, Filament Advisors, LLC (MFO) 11:30 AM **Investing in the Entertainment Industry** Moderator: Clifford Friedman, Managing Director, Raptor Group Holdings (SFO) Panelists: Michel Shane, Managing Director, The Handpicked Company LLC Stephen C. Sepher, Screenwriter, Filmmaker, Producer, Boatyard Production / Silver Plane **Films** Robert Lasky, Founder & CEO, Media Venture Network **Governance and Trusts: Planning for the Next Generation** 12:15 PM Why governance is important • Structures that are utilized to improve governance **Best Practices & Recommendations** Importance of collaboration by the family's multi-disciplinary advisory team Common pitfalls Are Family Constitutions Needed & Upholdable? War stories and success stories (especially anecdotes focused on helping a dysfunctional family move forward) Key takeaway - Soft issues will determine success or failure! Moderator: Biff Pusey, Senior Wealth Advisor & Portfolio Manager, Keel Point (MFO) Panelists: Susan Schoenfeld, CEO and Founder, Wealth Legacy Advisors LLC Anthony DeToto, SVP and Principal, Sentinel Trust Company (MFO)

Betty Andrikopoulos, Partner, Willow Street Group (MFO)

Daisy Medici, Managing Director of Governance and Education, GenSpring Family Offices (MFO)

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Facilitator:

Linda Mack, President and Founder, Mack International, LLC

3:30 PM Closing Remarks